Investor Presentation

September 2023





Key Messages





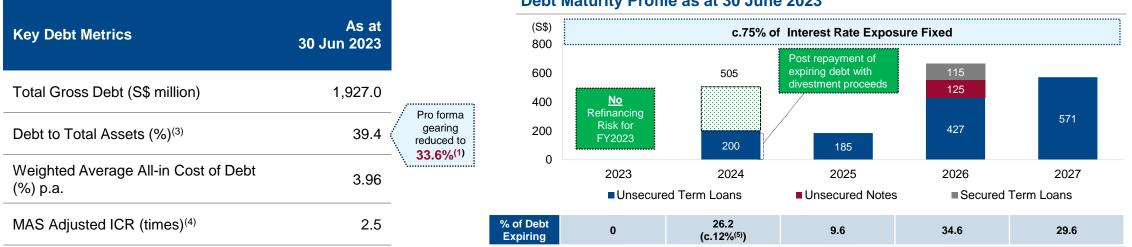
Well Balanced Capital Structure with Low Gearing, No Refinancing Risk and c.75% of Interest Cost Exposure Fixed

Gross Debt

- Pro forma gearing reduced to <u>c.33.6%⁽¹⁾</u> upon completion of announced divestments⁽²⁾
- All debt expiring in FY2023 has been refinanced <u>No</u> refinancing risk
- Debt expiring in FY2024 will be partially refinanced with divestment proceeds c.\$200m (c.12% of total debt) remaining with strong lending bank support for refinancing

Perpetual Securities

- No Perpetual Security refinancing requirements until 2027
 - Series 006 (S\$150 million): Coupon rate of 6.632% redeemable at E-LOG's discretion on every semi-annual distribution date until November 2027
 - Series 008 (S\$150 million): Coupon rate of 5.500% redeemable at E-LOG's discretion on first call date in June 2027



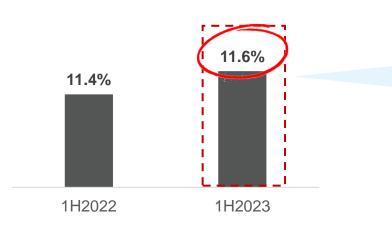


Notes: (1) On a FY2022 pro forma basis, adjusted for (i) the Equity Fund Raising and the divestment of 49 Pandan Road, assuming the net proceeds from the Equity Fund Raising and the divestment of 49 Pandan Road, together with the net proceeds from the divestments announced on 23 June 2023, were fully used to repay existing debt and (ii) the redemption of perpetual securities completed on 1 February 2023. (2) Refer to announcements dated 23 June 2023 titled "Proposed Divestment of a Portfolio of 5 Assets with an Aggregate Sale Consideration of S\$313.5 million" and "Divestment Of 22 Chin Bee Drive In Singapore And 51 Musgrave Road In Australia At 6.2% And 2.4% Premium To Valuation Respectively". (3) Includes ESR-LOGOS REIT's 49.0% share of the borrowings and total assets of PTC Logistics Hub LLP, but excludes the effects arising from the adoption of FRS 116 *Leases*. (4) Assuming gearing limit of 45% even though E-LOG's regulatory gearing threshold remains at 50%. (5) Post repayment of expiring debt with divestment proceeds.

Debt Maturity Profile as at 30 June 2023

Strong +11.6% Rent Reversion with More than 98.5% Rental Collections

Portfolio Recorded +11.6% Positive Rental Reversions in 1H2023 Across All Segments

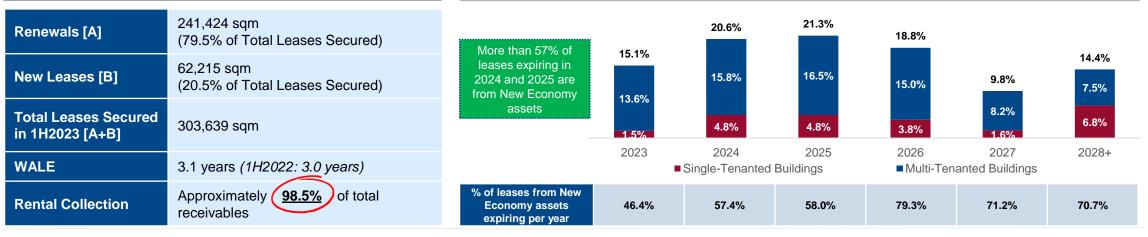




Well Spread-Out Lease Expiry Profile with high retention rate

...with Logistics Segment Continuing to Demonstrate Sustainable Rental Upside

Healthy Leasing Metrics





Note: New Economy refers to logistics and high-specs industrial sectors

4R Strategy to Upscale Portfolio Quality



Reinforce Sponsor Commitment

- Sponsor is APAC's leading real asset manager with <u>Total AUM of</u> <u>c.US\$147.0bn⁽¹⁾ and strong liquidity with US\$3.0bn⁽¹⁾ of cash and loan drawdown available</u>
- Strong Sponsor Commitment demonstrated in S\$150m Fully Backstopped Preferential Offering launched in March 2023
 - Visible and Executable Asset Pipeline from Sponsor
 - Comprises future-ready modern logistics assets with freehold or long land lease tenor

Recapitalise For Growth

✓ Low Pro forma Gearing at 33.6%⁽²⁾

Gowin

 Increased debt headroom allows for growth opportunities

Recycle Capital

Planned divestments of up to S\$450m of non-core assets

✓ Of which, S\$337.0m (short remaining land lease assets) announced

✓ Additional divestments ongoing (at above valuation)

Rejuvenate Asset Portfolio

- ✓ 7002 Ang Mo Kio Avenue 5, Target TOP Date: 3Q2023
- 16 Tai Seng Street, Target TOP Date: 2Q2024
- 21B Senoko Loop, Target TOP Date: 1Q2024



Note: (1) Based on ESR Group's 1H2023 Results Announcement. (2) On a FY2022 pro forma basis, adjusted for (i) the Equity Fund Raising and the divestment of 49 Pandan Road, assuming the net proceeds from the Equity Fund Raising and the divestment of 49 Pandan Road, together with the net proceeds from the divestments announced on 23 June 2023, were fully used to repay existing debt and (ii) the redemption of perpetual securities completed on 1 February 2023.

Appendix





1H2023 Key Highlights

Financial Updates

Gross Revenue \$\$196.8m +33.3% y-o-y

Net Property Income ("NPI") S\$140.8m +37.0% y-o-y

NAV per Unit 33.7 cents (31 Dec 2022: 36.4 cents)

Distribution per Unit 1.378 cents (1H2022: 1.460 cents) Portfolio Updates



Positive Rental Reversion +11.6% (1H2022: +11.4%)

High Occupancy Rate 92.9% (1Q2023: 92.1%)

Significant New Economy Exposure 63.2% (1H2022: 62.7%)

Divestments

- Pandan Logistics Hub completed
- Announced divestment of 7 non-core assets for S\$337.0m⁽¹⁾

Capital Management



Gearing

39.4% as at 30 June 2023 **c.33.6%**⁽²⁾ upon completion of announced divestments⁽¹⁾

Interest Rate Exposure Hedged 74.8% on fixed rates (31 Dec 22: 72.0%)

Cost of Debt 3.96% per annum (31 Dec 22: 3.66%)

All Debt Expiring in FY2023 Refinanced No refinancing risk

The EFR and non-core assets divestment have <u>recapitalised and strengthened our balance sheet</u> with <u>lower gearing</u> and alleviated the concerns of gearing pressures

> Enables E-LOG to mitigate the continued high interest rate environment, and its impact on DPU, Valuation, Gearing and NAV

 Additionally, E-LOG stands ready with a <u>strong financial position</u> and <u>significant debt headroom</u> amidst an expected asset repricing environment, to capture investment opportunities which may arise for E-LOG to augment our portfolio rejuvenation strategy towards modern, in-demand New Economy assets



Notes: (1) Refer to announcements dated 23 June 2023 titled "Proposed Divestment of a Portfolio of 5 Assets with an Aggregate Sale Consideration of S\$313.5 million" and "Divestment Of 22 Chin Bee Drive In Singapore And 51 Musgrave Road In Australia At 6.2% And 2.4% Premium To Valuation Respectively". (2) On a FY2022 pro forma basis, including (i) the Equity Fund Raising and the divestment of 49 Pandan Road, assuming the net proceeds from the divestments announced on 23 June 2023, were fully used to repay existing debt and (ii) the redemption of perpetual securities completed on 1 February 2023.

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